The Learning Process

The 3 Primary Ways to Learn







Hearing



Doing

"Show Me"	"Tell Me"	"Let Me Do It"
 Rely on pictures. Love graphs, diagrams, and illustrations Sit in the front of the room Like handouts 	 Listen carefully to all sounds associated with the learning Pay close attention to presentation Actively participate in 	 Need to physically do something to understand it Enjoy role playing, being involved in the session as a volunteer
	discussions	Want to practice what they're learning

What Is Retained

10% of what we READ (read text)

20% of what we HEAR (listen to a lecture)

30% of what we **SEE** (watch video, look at pictures)

50% of what we **SEE AND HEAR** (attend exhibits, watch demos or movies)

70% of what we SAY

(participate in discussions, give a talk)

90% of what we DO

(do a presentation, hands on experience)